

IC: Odds and Ends

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Ivo Welch

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Ignored Models

- ▶ repeat investments: Caplin-Leahy (1994)
 - ▶ repeat trades
- ▶ more observability considerations
- ▶ irrational behavior (or just heterogeneity?)
 - ▶ occasional random action observation
 - ▶ Gale-Kariv
- ▶ adopts visible, but rejects are not
- ▶ page 38: what if you can see adopts, but not rejects?
- ▶ guarino, harmgart, huck (2011); herrera-horner (2013)

Direct Applications

- ▶ Stigma (e.g., Job gaps) and prestige
- ▶ Kidneys (Zhang (2010))

Direct Applications

- ▶ Dall (2005): Animal survey
- ▶ White, Kniel, Kureck (2015): Mate choices
- ▶ Dugatkin-Godin 1992: Guppies
- ▶ Gibson-Bradbury-Vehrencamp (1991): Sage Grouse
- ▶ Little (2008), Bowers (2012): Humans, he-he

Voting

- ▶ Reverse seniority
 - ▶ but Ottaviani-Sorensen
- ▶ Bartels (1988) thermometer ratings
 - ▶ or Smith-Sorenson pathologies?
- ▶ Knight-Schiff (2010) momentum

Legal Precedents

- ▶ Talley 1999
- ▶ Sunstein 2009
- ▶ Kuran+Sunstein: belief cascades (your own belief is ignored)

Others

- ▶ Ali (2008): lab evidence
- ▶ Kuran 1987, 1989; Lohman 1994, Ellis-Fender (2011):
Revolutions
- ▶ Information Design (Bayesian persuasion)?
- ▶ IPO Evidence: Amihud, Hauser, Kirsch?
 - ▶ clever: great success or great failure

Conclusion

- ▶ Beautifully simple concept
- ▶ Can be explained to high-school students
- ▶ Important to understand the world is not crazy
- ▶ Conceptual first
 - ▶ sketch model, not perfect-fit model
 - ▶ real-world: it's a model, not a real
 - ▶ good robustness but not tautology
 - ▶ external validity not guaranteed